

American Direct

Since 1991, American Direct Procurement, Inc., dba American Direct, has been one of the nation's leading providers of architectural doors, frames, and hardware for commercial new construction, renovation and remodel. American Direct has earned a stellar reputation for end-to-end service, product expertise, a deep network of industry partners, and an extensive national footprint of engineering offices, sales offices,

and regional service centers. With its acquisition of AccessNsite access control solutions, formerly a division of Quintron Systems, Inc., American Direct has positioned itself as the only company in the industry fully combining Division 8 and Division 28 expertise to provide totally integrated 8/28 safety and security solutions at the door opening.

Company Overview

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| Mission: | To provide our clients with safety and security solutions making buildings efficient to use and profitable to build. |
| Vision: | To be the national leader in the innovation, design, product selection, and distribution services of totally integrated security solutions at the door opening. |
| Services: | Total Security Integration, Access Control, Pre-Construction (estimating, design assist, specification, engineering), Logistics, Installation and Field Service, Ongoing Maintenance and Support |
| Products: | Access Control Hardware and Software, Wood Doors, Hollow Metal Doors and Frames, Mechanical and Electronic Hardware, Specialty Products |
| 2016 Revenue: | \$100,000,000+ |
| Staff | 225 |
| President and CEO: | Byron Whetstone |
| Website: | americandirectco.com accessnsite.com |
| Corporate Headquarters: | 11000 Lakeview Ave, Lenexa, KS 66219 |

AccessNsite® by American Direct goes beyond access control to deliver smart, simple, and seamless security solutions.

- Offers cross-platform, database independent open architecture
- Combines all related security functions and data into one comprehensive, configurable, easy-to-use interface
- Provides unlimited system scalability (2 - 1000+ doors/openings)
- Integrates with existing systems, including ERP, HR, visitor systems, and MS Active Directory
- Integrates with intelligent and IP-based lock products, including products from Allegion, Stanley, and Assa Abloy
- Includes drillable engine to efficiently investigate events and alarms
- Includes customized, real-time, filter-based reporting tool
- Offers comprehensive user training, and ongoing responsive technical support

National Reach. Local Service.

With a presence in 17 major markets and a national network of integrator partners, American Direct and AccessNsite provides totally customized security solutions across the U.S. for projects of any size, providing local support and service every step of the way.



- ★ Headquarters
- Regional Service Centers
- Sales and Service Offices
- Software Innovation Center

RSC Locations

Lenexa, KS
Tempe, AZ
Suwanee, GA

Portland, OR
Mountville, PA
Tacoma, WA